



Haus der Landtechnik GmbH & Co. KG

HLT-Leading dealers corporation of
farming technology products



HLT Company Overview



- An association of more than 60 of the most significant dealers in Germany
 - Located nationwide
 - All categories
- With a complete range of farming products manufactured from more than 80 well-established producers



The HLT offer



- Invoice processing
- Accounting/payment
- Financing
- Sales promotion
- Consulting



Advantages for dealers at a glance

- The autonomy remains with the members entirely
 - Negotiation of terms and conditions are directly between the trader and the industry
- HLT is in charge of invoicing, payment and delcredere liability



Advantages for dealers 2.



- Improved liquidity
 - Extended time of payment + 40 days
- Money transaction enhancement
- Better purchasing conditions due to larger quantities
- The yearly gainings shall paid out to the HLT members



Advantages for manufacturer at a glance

- One contact through the entire process
- Fast payment
 - Each with 1st and 15th every month
- Minimisation of risk
 - HLT is a strong, solvent contractual partner with an experience of more than 30 years



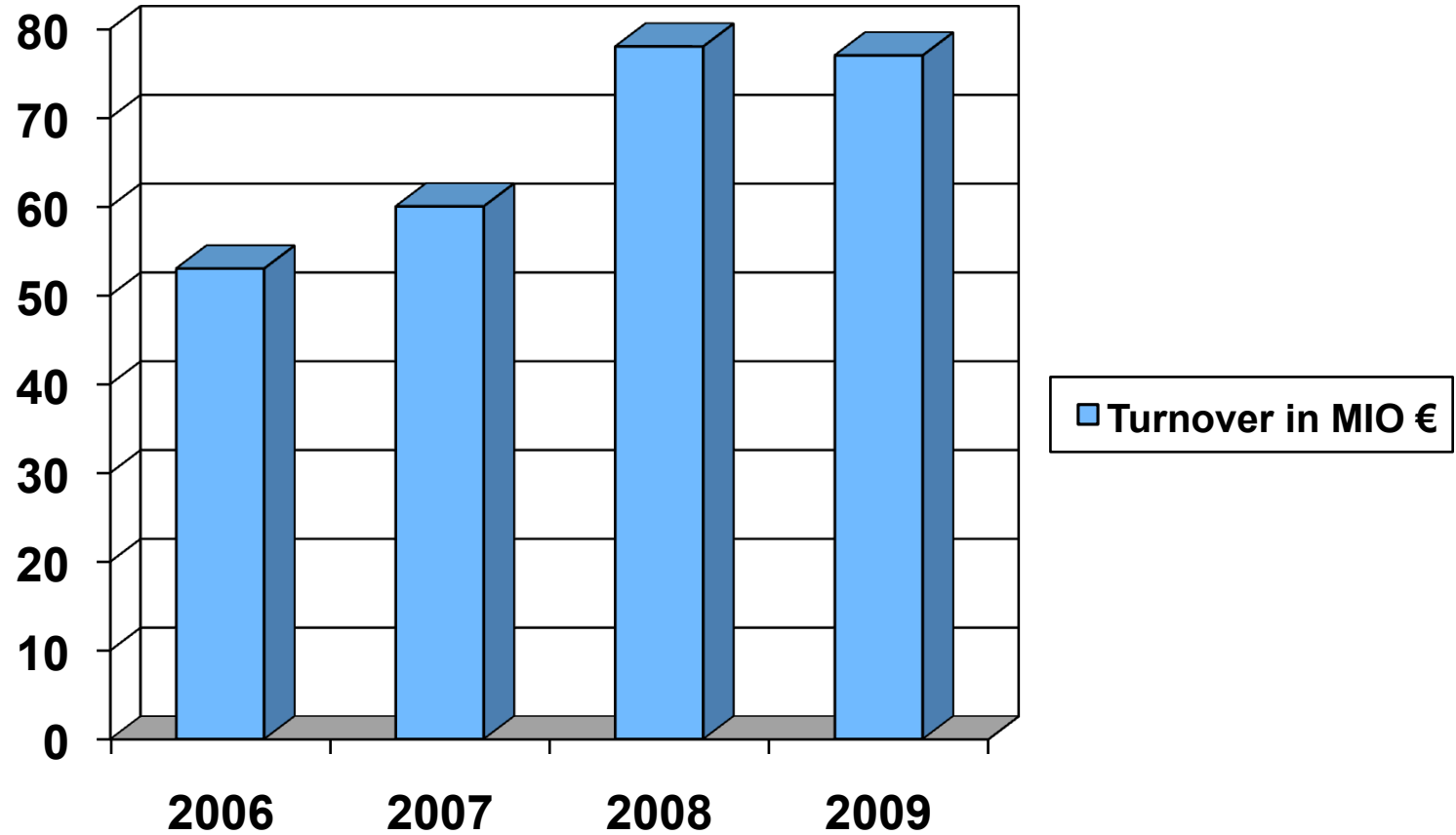
Advantages for manufacturer

2.

- Turnover increase due to larger quantities
- Market launch acceleration of new products
- Improved customer loyalty



Financials





Supervisory Board



- Chairman
 - Friedrich Deppe, Bad Lauterberg
- Deputy
 - Thorsten Ebken, Dägeling



Contact



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